

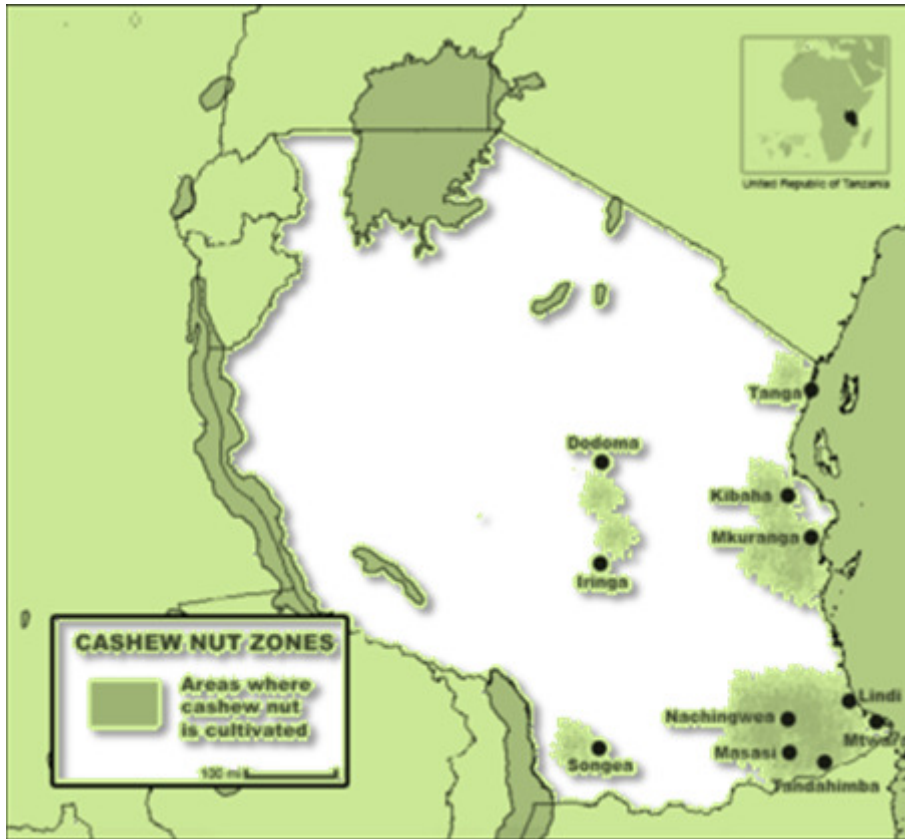
## Country profile

Tanzania is an African country bordered on the south by Mozambique, Malawi, and Zambia; on the west by Zaire, Burundi, and Rwanda; on the north by Uganda and Kenya; Rwanda, Burundi, and the Democratic Republic of the Congo to the west; and on the east by the Indian Ocean.

Official Name	United Republic of Tanzania
ISO Country Code	Tz
Time	Local time = UTC+3h
Country Calling Code	255
Capital City	Dar es Salaam (executive) Dodoma (legislative)
Other Cities	Arusha, Mwanza, Mbeya, Mtwara, Stonetown, Zanzibar
Climate	Varies from tropical to arid to temperate
Natural resources	Hydropower, tin, phosphates, iron ore, coal, diamonds, gemstones, gold, natural gas, nickel
Agriculture products	Coffee, sisal, tea, cotton, pyrethrum (organic insecticide), cashew nuts, tobacco, cassava (tapioca), bananas, fruits, vegetables; livestock.
Currency	Tanzanian Shelling (TZS)

### Cashew growing regions

Cashew nuts provide an important source of income for 250,000 smallholder farmers in Tanzania. Main production areas are the districts of Mtwara, Lindi, and Ruvuma. They account for 80-90% of Tanzania's marketed cashew nut crop. The other area where cashew is grown include Dar es Salaam, Iringa, Mbeya, Morogoro, Pwani, Dodoma and Tanga.



### Ports

The TPA's (Tanzania Ports Authority) main Indian Ocean ports are *Dar es Salaam*, Mtwara, and Tanga; minor seaports serving coastal traffic include Lindi, Kilwa Masoko, Mafia Island, Bagamoyo, Pangani and Kwale.



Port name	Address	Tel	Fax	E-mail
Dar es Salaam	The Port Manager, Main Quay Number 1, P.O. Box 1130, Dar Es Salaam	+255-22-2110401/2113642	+255-22-2113646	pmdsm@tanzaniaports.com
Tanga	The Port Master, Tanzania Ports Authority (TPA), Bandari House, P.O Box 443, TANGA	+255 (27) 2643078	+255 (27) 2642360	<a href="mailto:pmtanga@tanzaniaports.com">pmtanga@tanzaniaports.com</a>
Zanzibar	Zanzibar Harbours Department, P.O. Box 263, Tanzania	255 24 32858	255 24 32578	<a href="mailto:admin@zanzibarportcorporation.com">admin@zanzibarportcorporation.com</a>
Mtwara		+255 59 333125	+255 59 333153	<a href="mailto:pmmtwara@tanzaniaports.com">pmmtwara@tanzaniaports.com</a>
Kigoma	Mr. Sebastian Nandi, Kigoma Port Manager , P.O.Box 49	(255) 28-2802275		<a href="mailto:pmkigoma@tanzaniaports.com">pmkigoma@tanzaniaports.com</a>
Kyela	Absalom Bohela, Kyela Port Manager	+255 784 383989	+255 25 2540462	<a href="mailto:pmkyela@tanzaniaports.com">pmkyela@tanzaniaports.com</a>
Mwanza	Mr. Johnston Mutalemwa, Mwanza Port Ma	+255 28 2541422		<a href="mailto:mwanza@tanzaniaports.com">mwanza@tanzaniaports.com</a>
Lindi		255 22 221212	255 22 232066	<a href="mailto:prm@tanzaniaports.com">prm@tanzaniaports.com</a>

## Shipping Lines

The port is linked worldwide by major shipping lines such as:

Bank Line – Area of Service – South Africa, Canada Persian Gulf and India Sub-Continent.  
 CMBT – Area of service – South and East Africa, Gulf and Europe.  
 CGM SUD – Area – Madagascar, Reunion, UK and Europe  
 D.O.A.L - Area – North Western Europe  
 DSR Line – Area – Europe with transshipment to Scandinavia.  
 Ellerman Lines – Area – Europe with transshipment to USA, Canada.  
 Global container Line – Area – Gulf, India and Far East.  
 Gold Star Line – Area – West and South Africa, Far East.  
 Harrison Line – Area – Europe  
 Holbud Ltd. London – Area – Gulf & Europe  
 Ignazio Messina & Co. – Area – South and East Africa, Gulf, India & Europe.  
 Jadroplov – Area – South and East Africa, Adriatic Port.  
 Lloyd Triestino Line – Area – Europe, East and South Africa with transshipment to West Africa.  
 Lykes Lines – Area of Service – US East Coast, South and East Africa.  
 Maersk Line – Area - World Wide.  
 Mediterranean Shipping Co. – Area – USA East Coast, Europe, Mediterranean, Persian Gulf, Far East.  
 Mitsui O.S.K. Lines – Area – Indian Ocean, Far East with transshipment at Singapore to Australia.  
 N.Y.K. – Area – Far East.  
 Nedlloyd Line B.V. – Area – Gulf, India, Far East.  
 P & O Containers Limited – Area – Europe with transshipment to Scandinavia.  
 Unicorn – CMBT – Area – south and East Africa Gulf & India.  
 West European Container (WEC) Area – Europe.  
 Pacific International Lines (PTE) Ltd. – Area – Gulf, Far East with transshipment at Singapore

## Shipping Companies

Damco Tanzania Ltd.  
East Africa Consolidators (T) Ltd.  
Exrol Logistics (Tanzania) Limited  
Hakura Trade Services Ltd  
Mediterranean Shipping Co. (T) Ltd (MSC)  
Pil (tanzania) Ltd  
Zanzibar Cargo Clearing Forwarding Company  
Zanzibar Freight Company

## Logistics Companies

Arusha Freight & Transport Agency  
Eastern Star Logistics Ltd. (Exporter)  
Fast Pace Clearing & Forwarding Ltd  
Fikisha Courier and Logistics Services  
Flexus Logistics (T) Ltd  
Jones Logistics Limited  
Kays Logistics Company Limited  
KRB Freight Co. Ltd.  
Mainstream Tanzania Limited  
Penueli Logistics  
Pick and Delivery Express Couriers (T) Ltd  
Primer Solutions (T) LTD  
SAS Logistics Ltd  
Sino Logistics Co Ltd  
Swaitch Trade Limited  
Tanzania Gold & Stones ltd  
Wenson Logistics Co. Ltd

## Associations in Tanzania

### Cashew nut Board of Tanzania

The Cashew nut Board of Tanzania (CBT) is a corporate body established by the Act No. 21 of 1984 (As amended in 1993) to replace Tanzania Cashew nut Marketing Board (TCMB). It is entrusted with the responsibility of regulating the development of the Cashew Industry in Tanzania. In undertaking its mandated roles the CBT puts more emphasis in improving efficiency and effectiveness in the cashew nut sub sector in order to meet requirements of different stakeholders thereby enabling them to contribute to the national development.

## **Cashewnut Board of Tanzania**

### **HEAD OFFICE – MTWARA**

P. O. BOX 533,

Mtwara, Tanzania.

Telephone: +255 (023) 2333303

Fax: +255 (023) 2333536

E-mail: dg@cashewnut-tz.org, info@cashewnut-tz.org

### **MAKTABA BRANCH – DAR ES SALAAM**

P. O. BOX 9234,

Dar es Salaam, Tanzania.

Telephones:

General line: +255 (022) 2113161

Fax: +255 (022) 2117918

Direct line:

Director General: +255 (022) 2129283

Branch Manager: +255 (022) 2129286

Accountant: +255 (022) 2129284

Marketing: +255 (022) 2129285

E-mail: bmdar@cashewnut-tz.org

## **Research**

### **The National Agricultural Research Institute Naliendele as well as various university**

NARI is one of seven agricultural research zonal centers in Tanzania under the Ministry of Agriculture, and Food Security. It covers two regions and one district in the south eastern corner of Tanzania i.e. Mtwara, Lindi and Tunduru District in Ruvuma Region. It was established in 1970 and entrusted with a mandate to conduct agricultural research that addresses the needs and aspirations of the farmers, particularly improved crop productivity and quality. NARI coordinates Cashew and Oilseed crops at National level and collaborates within and outside Tanzania in verifying research outputs.

NARI is one of the world leaders in Cashew research, boasting of a research database that could be useful not only to Eastern and Central Africa, but to a wider audience, including researchers from other countries interested in cashew.

**Contact**

Zonal Director (South),  
Naliendele Agricultural Research Institute,  
10 Newala Road, P. O. Box 509, Mtwara  
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Fax : +255 732 934 103  
e-mail: utafiti@iwayafrica.com

**Dr Peter A.L. Masawe,**

Regional Coordinator, Cashew Improvement Network for Eastern and Southern Africa,  
Lead Scientist, Cashew Research Programme  
Naliendele Agricultural Research Institute  
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Naliendele Agricultural Research Institute  
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Tel: (Res) +255 732 934 023  
Mobile: (+255) 784 791 445/713 311 408  
E-mail: [louis.kasuga@gmail.com](mailto:louis.kasuga@gmail.com)

**The Tanganyika Farmers' Association Plc**

The story of The Tanganyika Farmers' Association Limited (TFA) is closely tied to the history of Tanzania. TFA has been one of the major stakeholders and most effective players within the agricultural sector in Tanzania since it commenced operations in the then Tanganyika, in 1935. Initially established as a division of the Kenya Farmers' Association Limited, in 1955 TFA was registered as a separate entity. TFA has more than 4,800 members representing a cross-section of the Tanzanian farming community. From small landholders to large commercial farmers, from villagers' to government farms, from family owned farms to co-operative societies, TFA truly represents Tanzania's farmers and their communities.

**Head Office**

Address: P.O. Box 3010  
Arusha, Tanzania  
Email: [tfa@tfatz.com](mailto:tfa@tfatz.com)  
Phone: 2544872  
Fax: 2548213

## **ANSAF**

ANSAF has 69 members as of 2015 including local NGOs, International NGOs, Private sector NGOs and farmers' umbrella associations. Our members range in experience and expertise and are spread geographically throughout the country. ANSAF members interact at the LGA level to ensure adequate budgeting and planning for the agricultural sector, an increase in the level of accountability of LGA officials and advocate for issues relevant to the livelihoods of SHFs.

**Website:** <http://ansaf.or.tz/our-members/>

## **Ministry of Agriculture**

Ministry of Agriculture, Food Security and Cooperatives  
P.O Box 9192  
Dar es Salaam

General Lines Telephones:

+255 22 2862480

+255 22 2862481

Website: [www.kilimo.go.tz](http://www.kilimo.go.tz)

## **Cashewnut Industry Strategy 2013/14 to 2023/24**

The Cashewnut Industry Strategy, (CIS), covers the period between 2013/2014-2023/2024 and it will implement major National Policies, Strategies and Lines of Activities related with the development of the cashewnut sector in Tanzania.

The CIS 2013/2014 - 2023/2024 is based on the model of the Ministry of Agriculture, Food Security and Cooperatives Strategic Plan, CBT - Corporate Strategy.

Furthermore, the CIS - 2013/2014 - 2023/2024 is also founded on the Agriculture Sector Development Program, Sustainable Industry Development Policy, MKUKUTA, 5 Year Development Plan. These policies and strategies aim at enabling farmers, workers, investors, traders and processors to have better access to and use of agricultural industry knowledge, technologies, marketing systems and infrastructure, all of which contribute to higher productivity, profitability and incomes.

The CIS - 2013/2014 - 2023/2024 has been prepared by joint Boards of CBT and CIDTF through a team comprised of management and staffs from both CBT and CIDTF. The Strategy will be endorsed by the Cashewnut stakeholders' General Meeting and only to be Noted by the Ministry of Agriculture, Food Security and Cooperatives.

## Export procedures

Export means to take or cause goods to be taken out of Tanzania. Exports are free of duty and taxes except for two items; Raw hides and skins that are chargeable at the rate of 60% of FOB value or TSHS 600/= per kg whichever is higher and Raw cashew nuts that are levied at the rate of 10% computed on FOB value or USD 160 per metric ton whichever is higher.

## Cashew Processing

The cashew nut board of Tanzania is constructing three cashew processing factories with a combined capacity of 30,000 tons per year is likely to be operational in the second half of this year. These factories are being established in Tunduru, Mtwara Rural and Mkuranga districts.

Tanzania total cashew processing installed capacity is about 94000 tonnes (both private and government). At present Tanzania is processing only about 10-15% of the total produce (around 15,000-20,000 tonnes per annum) and CBT is determined to process about 30% of the total cashew nuts produced in the country in the coming year.

S/ NO	NAME OF FACTORY	LOCATION	INSTALLED CAPACITY (TONS)
1	Southern TZ Project-Newala I	Newala	10,000
2	Southern TZ Project-Newala II	Newala	10,000
3	Southern TZ Project-Lindi	Lindi	12,000
4	Southern TZ Project-Masasi	Masasi	10,000
5	Mtwara Cashew Company	Mtwara	10,000
6	Tunduru	Tunduru - Ruvuma	12,000
7	Southern TZ Project-Mtama	Mtama Lindi	5000
8	Southern TZ Project-Nachingwea	Nachingwea Lindi	5000
9	Tanita II	DSM	12,000
10	Likombe Cashewnut Factory	Mtwara	10,000
11	Kibaha Cashew Nut Factory	Kibaha	10,000
12	Tanita I	DSM	10,000
<b>Total Processing Capacity per Annum</b>			<b>116,000</b>

## Companies/Banks in cashew financing

Exim bank of Tanzania

PASS TRUST

National Microfinance Bank

Tanzania Agriculture Development Bank

Cashew Development Trust Fund

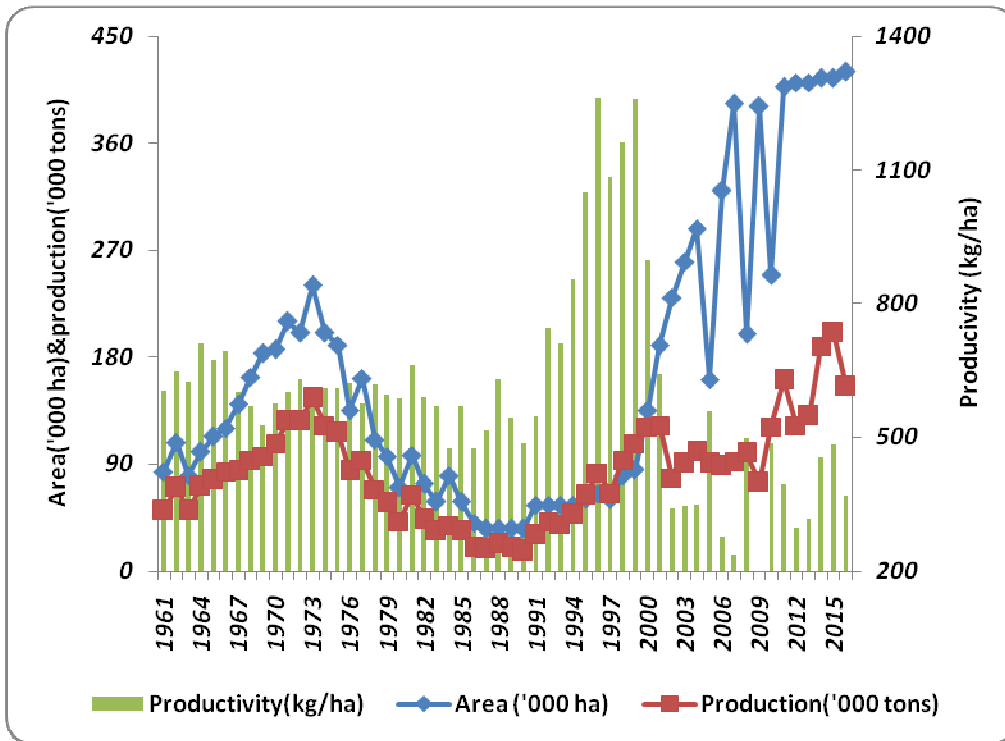
TANZANIA Investment Bank (TIB)

Bank of Tanzania

Cooperative and Rural Development Bank



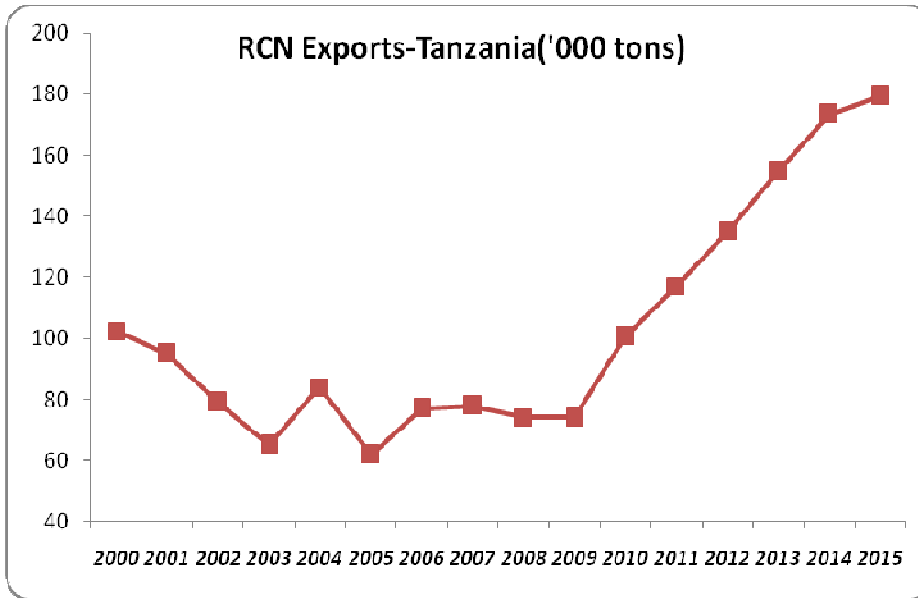
RCN Area, Production and Yield



Tanzania cashew nut area and production declined substantially from mid-1970s and the trend continued till early 2000. From 2000 onwards the area under cashew nuts increased from 135,000 ha to currently about 420000 ha (provisional data).

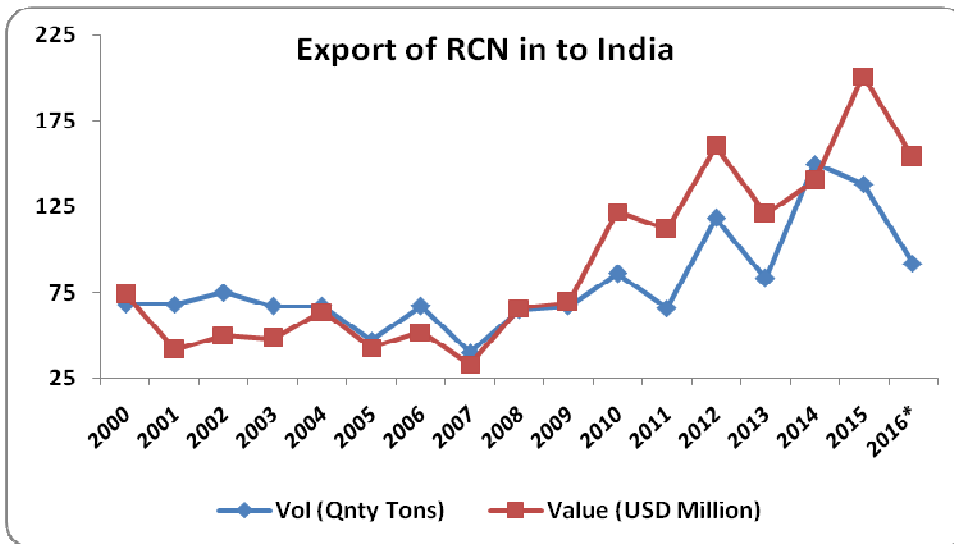
Similarly after mid-1970's, production gained momentum since 2000 onwards and touched the record high of 200,000 tons in 2015.

**RCN Exports**



Since 2000, Tanzania on an average exports about 85 percent of raw nuts produced by them to other countries, especially to India.

**Exports of RCN in to India**



About 70-75% of the total RCN produced in Tanzania is being exported in to India.